

CITY COUNCIL AGENDA REQUEST FORM

Today's date: 1 / 8 / 18

Date of meeting 1 / 17 / 18

(City Council meetings are held the 1st and 3rd Wednesday of each month.)

Name of Citizen, Organization, Elected Official, or Department Head making request:

Sarah Lynds, Deputy Director of Finance

Address: 1123 Lake Street

Phone number and email address: 509-263-3557 slynds@sandpointidaho.gov

Authorized by: Sarah Lynds

name of City official

City official's signature

(Department Heads, City Council members, and the Mayor are City officials.)

Subject: Proposed Municipal Lease Financing for Kubota Tractor approved in 2018 Budget

Summary of what is being requested: Approve Columbia Bank's proposal for municipal lease financing of the 2018 Kubota Tractor and authorize the Mayor to sign the lease agreement after legal review.

The following information MUST be completed before submitting your request to the City Clerk:

1. Would there be any financial impact to the city? Yes No
If yes, in what way? As Budgeted

2. Name(s) of any individual(s) or group(s) that will be directly affected by this action:

Have they been contacted?
Yes or No

3. Is there a need for a general public information or public involvement plan? **Yes or No**
If yes, please specify and suggest a method to accomplish the plan: Yes No

4. Is an enforcement plan needed? **Yes or No** Additional funds needed? **Yes or No**
 Yes No Yes No

5. Have all the affected departments been informed about this agenda item? **Yes or No**
 Yes No

This form must be submitted no later than 6 working days prior to the scheduled meeting. All pertinent paperwork to be distributed to City Council must be attached.

ITEMS WILL NOT BE AGENDIZED WITHOUT THIS FORM

City of Sandpoint Agenda Report

DATE: January 8, 2018

TO: MAYOR AND CITY COUNCIL

FROM: Deputy Director, Sarah Lynds

SUBJECT: Municipal Lease Financing for 2018 Kubota Tractor

DESCRIPTION/BACKGROUND:

A request for proposal was sent to local banks seeking municipal lease financing for a 2018 Kubota Tractor budgeted by the Parks Department for the current fiscal year. Specific terms were defined by the proposal; \$10,750 down payment, annual installments over a 2-year term with the first payment anticipated to be February 1, 2019.

Four proposals were received with varying interest rates and other associated costs for financing. See attached summary of proposals.

STAFF RECOMMENDATION:

Staff recommends approving the proposal from Columbia Bank. The interest rate is the lowest and there are no document fees resulting in the lowest cost for the City.

ACTION:

Move to approve the proposal from Columbia Bank reflecting 24-month lease, an interest rate of 3.16% with no other additional financing charges and to authorize the Mayor to sign the lease documents after legal review.

WILL THERE BE ANY FINANCIAL IMPACT? Yes, as budgeted.

HAS THIS ITEM BEEN BUDGETED? Yes

ATTACHMENTS:

ARP, 4 proposals and summary of proposals.

Sandpoint Parks and Recreation

To: City Council

From: Kim

Date: 12/19/2017

Re: Tractor Purchase From
BOUNDARY TRACTOR
Attn: Cal Russell
PO Box 900
Bonners Ferry, Idaho 83805

This is a request to authorize the purchase of a new Kubota Series L4760HSTC tractor with a front loader. Total bid price is \$39,087.86. Less \$8,000 trade-in results in a net price of \$31,087.86.

This acquisition was requested and approved in the budget as a capital lease purchase. Payment allocation for this fiscal year is \$10,750 (line item 01-5100-700-40560.000).

For bidding we used the National Joint Powers Alliance (NJPA). NJPA cooperative purchasing leverages the national purchasing power of more than 50,000 member agencies while also streamlining the required purchasing process. Per the State of Idaho Office of the Attorney General the NJPA agreement is authorized by Idaho Code 67-2807. Our legal department agrees. In the case of the Kubota Tractor the NJPA offered a savings of \$10,634.14 (21.39%) from standard price.

ACTION

Accept NJPA bid for L4760HSTC Kubota tractor with bucket of \$39,087.86 less the trade-in value \$8,000 for a net purchase price of \$31,087.86.

And,

Authorize the Mayor to enter into an agreement for financing as secured by the Finance Dept.

Thanks

Kim

NJPA AWARDED CONTRACT
 GM-062117, CE-042015, AG-021015
 NJPA Arkansas 4608031466
 NJPA Delaware 688-13673
 NJPA New York PC#67693
 NJPA Nebraska 147778C

L4760HSTC WEB QUOTE #899083
 Date: 11/30/2017 2:56:12 PM
 - Customer Information -
 Woodruff, Kim
 City of Sandpoint Parks Dept.
 kwoodruff@sandpointid.gov
 208-263-3158

Quote Provided By
 COEUR D'ALENE TRACTOR CO.
 Cal Russell
 1112 W APPLEWAY AVE
 COEUR D ALENE, ID 83814
 email: cal@boundarytractor.com
 phone: 2082675571

- Standard Features -

- Custom Options -



L Series L4760HSTC
 *** EQUIPMENT IN STANDARD MACHINE ***

DIESEL ENGINE
 Model # V2403CRE4GL5/GL6Tier
 IV Engine
 Common Rail Direct Injection
 w/ DPF and EGR
 4 Cyl., 148.5 cu. in.
 ^ 47.0 Net Eng. HP
 ^ 39.5 PTO HP
 @ 2600 Eng. rpm
 12V 40Amp - 58CCA
 Radial Air Flow Cooling
 Dual Air Cleaner Element

HYDRAULICS
 Open Center
 Tandem Pump Gear Type
 4.7 gpm Power Steering
 9.4 gpm Remote/3 Pt. Hitch
 14.1 gpm Total Hyd. Flow
 Category I 3-Pt. Hitch
 Lift Capacity -
 At Lift Point 3858 lbs.
 24" Behind 2758 lbs.
 Position Control

FRONT AXLE
 Hydrostatic Power Steering/Cast
 iron 4WD front axle
 Tread Spacing - Non-adjustable
 Bevel Gear drive

DRIVE TRAIN
 HST PLUS3 Forward / 3 Reverse
 Hi-Med-Low Range
 Mech. Wet Disc Brakes
 Differential Lock
 Cruise Control

FLUID CAPACITY
 Fuel Tank 13.5 gal.
 Cooling System 7.9 qts.
 Crankcase 8.7 qts.
 Transmission and
 Hydraulics 11.4 gal.
 Front Axle Differential 9.5 qts.

^ Manufacturer Estimate

POWER TAKE OFF
 1 Speed Rear Live - HYD.
 IND.540 rpm @ 2550 Eng.
 rpm
 SAE 1-3/8 6 Splines
 Electric over Hydraulic PTO
 Switch

DIMENSIONS
 Overall Height w/Cab 91.9"
 Overall Length w/3pt. 129.5"
 Wheel Base 74.6"
 Crop Clearance 15.6"

STANDARD EQUIPMENT
 ROPS Certified Cab
 w/Retractable
 Seat Belt
 Highback Adj. Swivel Seat w/
 Deluxe
 Suspension w/Arm Rests
 Safety Start Switches
 Operator Presence Control
 System
 Parking Brakes
 Flat Deck w/Hanging Pedals
 Electric Key Shut-off
 2 Front Work Lights
 Tilt Steering
 Wide Anti-Slip Step
 ISO Mounted Platform
 Turn Signals / Hazard
 Flashers
 SMV Sign
 Operator Presence Control
 System
 Telescoping Lower Links
 2 Tier Halogen Head Lights
 4 Position Loader Valve
 One Piece Metal Hood
 12V Outlet and Cup Holder
 Front Wiper w/ washer
 60 Amp Alternator
 Interior Light
 AC/Heater with
 Internal/External
 Ventilation
 Speakers and Radio Wired
 Horn

IntelliPanel™
 Lighted Communications
 Symbols
 Standard Tachometer
 Digital Read for Speed, MPH,
 PTO
 speeds, diagnostics system
 and
 DPF system
 Warning Symbols

SELECTED TIRES
 ALR6708 & ALR6803 TURF TIRES
 FRONT - 29x12.50-15 R3 Titan Multi Trac
 REAR - 44x18-20 R3 Titan Multi Trac 6stud

L4760HSTC Base Price: **\$41,649.00**

(1) FRONT LOADER PACKAGE (LIFT CAPACITY 1,784 LBS)	\$4,898.00
LA1056-FRONT LOADER PACKAGE (LIFT CAPACITY 1,784 LBS)	
(1) 72" QUICK ATTACH HEAVY DUTY ROUND BACK BUCKET	\$1,071.00
L2286-72" QUICK ATTACH HEAVY DUTY ROUND BACK BUCKET	
(1) BOLT ON CUTTING EDGE(73" w/11 Holes)	\$227.00
TL1748-BOLT ON CUTTING EDGE(73" w/11 Holes)	
(1) REI	\$361.00
RADIO /CD/AM/FM/W.BAND/BLUETOOTH	
E8276C-REI RADIO/CD/AM/FM/W.BAND/BLUETOOTH	
(1) REAR WORK LIGHT CAB/E30	\$131.00
L8333-REAR WORK LIGHT CAB/E30	
Configured Price:	\$48,337.00
NJPA Discount:	(\$10,634.14)
SUBTOTAL:	\$37,702.86
Dealer Assembly:	\$425.00
Freight Cost:	\$710.00
PDI:	\$250.00

Total Unit Price: \$39,087.86
Quantity Ordered: 1
Final Sales Price: \$39,087.86

Purchase Order Must Reflect the Final Sales Price

To order, place your Purchase Order directly with the quoting dealer.

*All equipment specifications are as complete as possible as of the date on the quote. Additional attachments, options, or accessories may be added (or deleted) at the discounted price. All specifications and prices are subject to change. Taxes are not included. The PDI fees and freight for attachments

RESOLUTION
OF THE CITY COUNCIL
CITY OF SANDPOINT

TITLE: APPROVAL OF PURCHASE AND MUNICIPAL LEASE PURCHASE AGREEMENT WITH COLUMBIA BANK FOR 2018 KUBOTA TRACTOR

WHEREAS: Included within the current year's budget is the purchase of a new tractor for the Parks Department;

WHEREAS: The Parks Department utilized the National Joint Powers Alliance (NJPA) for the bidding process which is authorized by Idaho Code 67-2807;

WHEREAS: City staff recommends accepting the proposal through NJPA with a total bid price of \$39,087.86 and net price of \$31,087.86 that includes a \$8,000 trade-in of a 2003 L-3830 Kubota tractor;

WHEREAS: Four request for proposals were received from local financial institutions for municipal lease financing with Columbia Bank providing the lowest interest rate; and

WHEREAS: City staff recommends awarding the request for proposal and purchase of the 2018 Kubota Series L4760HSTC Tractor to include a front loader and back bucket in the amount of \$31,087.86 and to enter into a 24-month lease with Columbia Bank at an interest rate of 3.16%, to be repaid with annual payments, with no other additional finance charge, and a down payment of \$10,750.

NOW, THEREFORE, BE IT RESOLVED THAT: Purchase of the 2018 Kubota tractor from Coeur d'Alene Tractor in the amount of \$31,087.86 is hereby approved, and the Mayor is authorized to sign municipal lease documents with Columbia Bank after review by the City Attorney.

Shelby Rognstad, Mayor

ATTEST:

Maree Peck, City Clerk

City Council Members:

YES NO ABSTAIN ABSENT

1. Eddy
2. Aitken
3. Williamson
4. Ruehle
5. Aispuro
6. Darling

FISCAL YEAR 2017
 2018 Kubota Tractor
 RFP Summary

Request for proposal:

Amount financed: \$31,087.86
 Down payment: \$10,750.00
 Financing term: 24 months
 Payment interval: Annual
 First payment date: February 1, 2019
 Anticipated closing date: On or before January 31, 2018
 Financing fund: General Fund

Responses:	<u>Columbia Bank</u>	<u>Mountain West</u>	<u>Washington Trust</u>	<u>usbancorp</u>
Interest Rate:	3.16%	3.58%	?	3.45%
Total Interest:	985.31	1,098.54	984.42	1,058.44
Document Fee:	-	250.00	500.00	-
Purchase Option:	-	-	1.00	-
End-of-term:	-	-	1.00	-
Total Cost to City	985.31	1,348.54	1,486.42	1,058.44



December 21, 2017

Request for Proposals Municipal Lease for Kubota Series L4760HSTC tractor

Deadline to Submit Proposal: January 8, 2018, 12:00 p.m. PDT

The City of Sandpoint, Bonner County, Idaho, is considering municipal lease purchase financing for a budgeted 2018 Kubota Series L4760HSTC Tractor with a front loader and is seeking proposals for the same. The proposals should identify amortization payment schedules and lease purchase maturity. The proposals for the lease purchase should be a fixed rate for the entire term of the financing and must be maintained for sixty (60) days from the due date of the proposal or until the lease purchase closing date, whichever occurs first. Below are the terms of the financing:

Total Amount Financed:	\$31,087.86
Down Payment to bank at closing:	\$ 10,750
Financing Term:	24 months
Payment Interval:	Annual
First Payment Date:	February 1, 2019
Anticipated Closing Date:	On or before January 31, 2018
Fund:	General Fund

Proposals are to be emailed to the contact information below and need to be received no later than 12:00 PM (PST), Monday January 8, 2018. The City reserves the right to reject any and all proposals at its absolute discretion. All proposals are subject to approval by the City Council.

Please forward responses to:

Sarah Lynds
Finance Director
slynds@sandpointidaho.gov



Borrower: City of Sandpoint (City)

Purpose: 1) To purchase a 2018 Western Star Dump Truck
2) To purchase a 2018 Kubota Tractor

Loan Type: Tax—exempt, bank qualified financing

Lease Amount: 1) Lease amount of \$141,772. The amount to be paid at closing is \$33,000, leaving a balance of \$108,772 to be financed over 48 months with annual payments.
2) Lease amount of \$31,087.86. The amount to be paid at closing is \$10,750, leaving a balance of \$20,338 to be finance over 24 months with annual payments.

Maturity: 1) 48 month financing term
2) 24 month financing term

Repayment: 1) Principal and interest is to be paid annually beginning February 1. Please see attached amortization Schedule A for payment estimates.
2) Principal and interest is to be paid annually beginning February 1. Please see attached amortization Schedule B for payment estimates.

Prepayment: There will be no penalty for pre-payment.

Rate: 1) Subject to the City maintaining the lease as a tax-exempt obligation, rate will be fixed at 3.16%. Rate would remain fixed until maturity. In the event of nonpayment or if the lease is later deemed by the IRS to be or becomes taxable for any reason, the interest rate will be adjusted both prospectively and retrospectively to the taxable rate of 4%.
2) Subject to the City maintaining the lease as a tax-exempt obligation, rate will be fixed at 3.16%. Rate would remain fixed until maturity. In the event of nonpayment or if the loan is later deemed by the IRS to be or becomes taxable for any reason, the interest rate will be adjusted both prospectively and retrospectively to the taxable rate of 4%.

Rate for 1) & 2) will be good until March 9, 2018 or until the lease purchase is closed, whichever occurs first.

Computed on an actual/360 basis.

Origination Fee:	There will be no origination fee on either Lease.
Disbursements:	All proceeds will be disbursed at closing.
Collateral:	<p>1) 2018 Western Star Model 4700SB 6x6 Tandem Axle Dump Truck</p> <p>2) 2018 Kubota Series L476OHSTC Tractor with a front loader</p>
Approval:	Bank anticipates decision within 7 business days of being notified that we are the successful bidder and we have received all requested information.
Closing Conditions:	<p>Usual and customary closing conditions for a transaction of this type. We will also need the following prior to closing:</p> <ul style="list-style-type: none"> ○ Certified copy of City Commissioner's Meeting Minutes prior to preparation of lease purchase documents, which: <ul style="list-style-type: none"> ○ Approves entering into a Lease/Purchase agreements, ○ Identifies and authorizes signer(s) on behalf of the District, ○ Specifies the interest rates, ○ Specifies the length of the terms ○ Names the Bank as financing the Lease/Purchase ○ Attorney's Opinion letter at closing; ○ Completed, executed IRS tax form 8038-G at closing (we will supply the blank form); ○ Name of Insurance Company, policy number, and agent's name, address and phone number prior to preparation of lease purchase documents
Disbursements:	The Bank anticipates disbursing funds after Bank receives completed signed lease documents, attorney's opinion and a copy of the 8038-G.
Covenants:	<p>Lease covenants will contain, but not be limited to the following:</p> <ul style="list-style-type: none"> ● Usual and customary covenants for a transaction of this type.
Financial Reporting Requirements	<p>CPA prepared audited financial statements will be due within 260 days after each fiscal year end; District's annual budget, once approved/adopted, due 30 days prior to fiscal year end with a notice of intent to renew lease for an additional year.</p> <p>The City shall maintain net revenues of at least 125% of maximum annual debt service.</p>

This Term Sheet will expire on January 31, 2018, unless extended in writing by the Bank.

The above terms are subject to final internal credit approval.

This Summary of Terms and Conditions contain confidential and proprietary lease structuring and pricing information. Except for disclosure on a confidential basis to your accountants, attorneys and other professional advisors retained by you in connection with the credit facilities contained in this summary of Terms and Conditions or as may be required by law, the contents of the Summary of Terms and Conditions may not be disclosed in whole or in part to any other person or entity without our prior written consent, provided that nothing herein shall restrict disclosure of information relating to the tax structure or tax treatment of the proposed credit facilities.

Oral agreements, promises or commitments to: (1) loan money, (2) extend credit, (3) modify or amend any terms of a lease, (4) release any guarantor, (5) forebear from enforcing repayment of a loan or the exercise of any remedy under the loan documents, or (6) make any other financial accommodation relating to a lease are all unenforceable under Idaho law.

Schedule B

AMORTIZATION SCHEDULE

Principal \$31,087.86	Loan Date 01-31-2018	Maturity 02-01-2020	Loan No	Call / Coll	Account	Officer	Initials
References in the boxes above are for Lender's use only and do not limit the applicability of this document to any particular loan or item. Any item above containing "*****" has been omitted due to text length limitations.							

Borrower: City of Sandpoint

Lender: Columbia State Bank
North Idaho Commercial Banking
414 Church St, Suite 100
Sandpoint, ID 83864

Disbursement Date: January 31, 2018
Interest Rate: 3.160

Repayment Schedule: Irregular
Calculation Method: 365/360 U.S. Rule

Payment Number	Payment Date	Payment Amount	Interest Paid	Principal Paid	Remaining Balance
1	02-01-2018	10,750.00	0.00	10,750.00	20,337.86
2	02-01-2019	10,661.59	654.33	10,007.26	10,330.60
3	02-01-2020	10,661.58	330.98	10,330.60	0.00
TOTALS:		32,073.17	985.31	31,087.86	

NOTICE: This is an estimated loan amortization schedule. Actual amounts may vary if payments are made on different dates or in different amounts.



**Mountain
West Bank**

Division of Glacier Bank

Commercial Lending Center
802 W. Bannock St., Suite 1100
Boise, ID 83702
Phone 208.855.9106
Fax 208.345.2232
www.mountainwestbank.com

January 8, 2018

City of Sandpoint
1123 Lake St.
Sandpoint, ID 83864-1714

Attention: Sarah Lynds, Finance Director

Mountain West Bank is pleased to provide you with the following lease finance quote for the acquisition of the 2018 Kubota tractor with front loader.

Equipment:	2018 Kubota L4760HSTC tractor with front loader
Cost:	\$31,087.86
Advance Payment:	\$10,750.00
Payments:	2 annual payments of \$10,718.20
Maturity date:	02/01/2020
Interest Rate:	3.58% APR fixed rate
Documentation Fee:	\$250.00

Amortization Schedule attached

Thanks for the opportunity,

Nick Brunelle
Equipment Finance
Mountain West Bank
#208-887-5077

Info Analysis Payment Amortization Report

Customer: City of Sandpoint

Interest Rate: 3.5226% (Monthly)
3.5800% (Annual)

<u>Per</u>	<u>Date</u>	<u>Payment</u>	<u>Principal</u>	<u>Interest</u>	<u>Principal Balance</u>
0	2/18	10,750.00	10,750.00	0.00	20,337.86
12	2/19	10,718.20	9,990.11	728.10	10,347.75
24	2/20	10,718.20	10,347.75	370.45	0.00
Totals:		32,186.40	31,087.86	1,098.54	

January 8, 2018

City of Sandpoint

Finance Director-Sarah Lynds

1123 Lake Street

Sandpoint, ID 83864

Re: Municipal lease

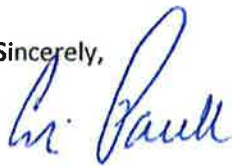
Dear Sarah,

Washington Trust Bank is pleased to provide the attached municipal lease financing commitment to the City of Sandpoint for the purchase of a 2018 Western Star Dump truck and a 2018 Kubota tractor.

If you have any questions regarding the municipal lease financing proposal please contact me at 208-263-6104 or by email at epaull@watrust.com

Thank you for giving Washington Trust Bank the opportunity to provide you with this financing commitment.

Sincerely,



Eric Paull

VP Commercial Banking-Sandpoint

NMLS #796243

208-263-6104 (work)

208-946-7527 (cell)

epaull@watrust.com

Washington Trust Financial Center 509 North 5th Avenue, Suite E Sandpoint, Idaho 83864-1687

Phone (208) 263-8087 Fax (208) 263-3497
watrust.com





Thursday, January 04, 2018

Eric Paull
Re: City of Sandpoint

Dear Eric:

I appreciate the information you have provided and we are pleased to provide you with the following lease proposal. This proposal is subject to final credit approval and assumes use of our standard documentation. Unless previously extended in writing, this proposal will expire 30 days from today's date. All pricing is net of applicable taxes.

Lessee:	City of Sandpoint
Lessor:	BancLeasing, LLC and/or its Assigns
Equipment Type:	2018 Kubota Tractor
Equipment Cost:	\$31,087.86
Base Lease Commencement:	1st of the month following total equipment installation & acceptance
Payments Due:	In arrears
Purchase Option:	\$1.00
Base Lease Term:	24 months
Annual Payments:	\$10,661.14 (plus tax, if applicable)
Advance Payments:	\$10,750 (plus tax, if applicable) due at lease signing
End-of-term:	Purchase the equipment for \$1.00
Documentation Fee:	\$500.00
Miscellaneous Conditions:	TBD
Lease Payment Adjustment:	The lease payment is fixed from the Commencement Date to the end of the initial lease term. It may be adjusted on the Commencement Date to reflect any upward change from the date of this proposal by the Federal Home Loan Bank two year amortized rates.
Lease Accounting:	The lessee and/or its accountants are responsible for determining Lessee's accounting treatment of any lease schedule, including lease classification and tax treatment.

Thank you for the opportunity to work with you. Please do not hesitate to contact me should you have any questions or if you need additional information.

Kindest Regards,

Agreed To & Accepted By:

Lessee: City of Sandpoint

Richard D. Lee
Senior Account Executive
BancLeasing, LLC
PH: 214.778.1842
CELL: 214.293.3642
rlee@bancleasing.com

Signature: _____

Name: _____

Title: _____ Date: _____

Government Leasing and Finance
City of Sandpoint, ID

Attn: Sarah Lynds, Finance Director

At your request, U.S. Bancorp Government Leasing and Finance, Inc. ("USBGLF") has prepared for your consideration the following proposal for financing ("Proposal"). **This is only a proposal and does not represent a commitment by U.S. Bancorp Government Leasing and Finance, Inc.**

Customer:	City of Sandpoint, ID						
Lessor:	U.S. Bancorp Government Leasing and Finance, Inc.						
PROPERTY:	Western Star Dump Truck						
EXPIRATION:	March 7, 2018						
LEASE QUOTE:	Amount	Rate	Payments	Factor	Pmts / Year	Term	Adv. / Arr.
Tractor	141,772.00	3.61%	29,687.67	0.2094043	1	48 Months	Advance
Dump Truck	31,087.86	3.45%	10,698.15	0.3441262	1	24 Months	Advance

Payment Stream uneven, please see attached detail

Notes: There are no fees associated with this offer including the establishment and use of a U.S. Bank, N.A. escrow account should one be required.

The Lease will be structured as a tax-exempt municipal lease, with title in the Lessee's name and USBGLF holding a security interest in the equipment during the term. The lease is "triple-net" with the Lessee responsible for taxes, maintenance and insurance. Documentation will be provided by USBGLF, including (i) standard representations, warranties and covenants by the Lessee pertaining to the accuracy of information, organization, authority, essential use, compliance with laws, pending legal action, location and use of collateral, insurance, financial reporting and financial covenants; and (ii) standard USBGLF provisions pertaining to events of default and remedies available upon default. This offer is subject to the execution of all documentation by the Lessee within a reasonable time and in form and substance acceptable to Lessee, USBGLF and USBGLF's counsel, including terms and conditions not outlined in this Proposal.

This Proposal is conditioned on there being no material adverse change in the financial condition of the Lessee. Additionally, the terms and conditions outlined herein are subject to final review and approval (including collateral and essential use review) by USBGLF's business, legal, credit, and equipment risk management personnel.

Sincerely,



 Thomas E. Seybold
 Vice President

ACCEPTANCE:

By accepting this Proposal, Lessee acknowledges that **this Proposal does not represent a commitment to provide financing** but only outlines general terms and conditions of the USBGLF's financing program currently available to qualified lessees.

ACCEPTED BY:

 Name / Title

dated: _____

Government Leasing and Finance

Payment Table
(Assumes funding 02/01/2018)

Dump Truck

	Totals	151,750.68	141,772.00	9,978.68	
*Prepayment balance equals 103% of principal outstanding after payment due.					
Pav #	Date	Payment	Principal	Interest	*Prepayment Balance
1	1-Feb-2018	33,000.00	33,000.00	0.00	112,035.16
2	1-Feb-2019	29,687.67	25,765.64	3,922.03	85,496.55
3	1-Feb-2020	29,687.67	26,694.68	2,992.99	58,001.03
4	1-Feb-2021	29,687.67	27,657.22	2,030.45	29,514.10
5	1-Feb-2022	29,687.67	28,654.47	1,033.20	0.00

Tractor

	Totals	32,146.29	31,087.86	1,058.43	
*Prepayment balance equals 103% of principal outstanding after payment due.					
Pav #	Date	Payment	Principal	Interest	*Prepayment Balance
1	1-Feb-2018	10,750.00	10,750.00	0.00	20,948.00
2	1-Feb-2019	10,698.15	9,996.49	701.66	10,651.61
3	1-Feb-2020	10,698.15	10,341.37	356.78	0.00